



# CHARTER GROWER PROGRAM

Gorst Valley Hops is bringing a new twist to the old idea of contract growing. Instead of relying on a traditional and sometimes inequitable cash-for-service arrangement, GVH invites growers to become more engaged with their entire hops production operation; from plantation design to hops pellets. We call these folks **Charter Growers** as they are personally invested in producing the highest possible quality hops with our help.

## ***How does this work?***

Gorst Valley works directly with the grower through every stage of production. Once the hops are harvested the grower delivers them to the GVH processing center to be pelletized, packaged, and delivered. The brewer pays for the hops at which point GVH pays the grower. There is no out-of-pocket expense to the grower for any GVH services.

## ***So am I on my own?***

Absolutely NOT! GVH will work with you every step of the way, from trellis design and plantation layout to management practices and business plan development. We work as a *team*.

## ***What does GVH provide?***

GVH provides the Charter Grower with the following Services:

- Plantation design
- Discounted trellis supplies
- Discounted Irrigation supplies
- Discounted rhizomes
- Nutrient management program
- Priority processing
- Discounted processing
- Gorst Valley Hops credentials
- Discounted analytical services
- Real-time technical support



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## ***Is there a contract?***

Yes. Like any production arrangement there are contractual obligations. GVH is investing in the Charter Grower and desires to see them be successful. Contract details vary based on specific circumstances but revolve around multi-year working relationships instead of yield so the grower can focus on production quality, not quantity.

## ***How much do I have to grow?***

We request a minimum of one acre production scale and a maximum of 10 acres. Single sites larger than 10 acres require different production and processing techniques compared to smaller acreage. If you desire a large scale operation GVH can present you with options to meet your needs.

## ***How do I proceed?***

Please contact James Altwies at 608-334-8012 or email to [james@gorstvalleyhops.com](mailto:james@gorstvalleyhops.com) for more details.

